

MGT-642 Innosuisse Business Concept (SPRING)

Various lecturers

Cursus	Sem.	Type
EDOC General and external courses		Obl.

Language of teaching	English
Credits Session	4
Exam Workload Hours Courses TP Number of positions	Project report 120h 65 45 20

Remark

Next courses and Registration: https://www.science2market.ch/course-list

Summary

The Innosuisse Business Concept program, designed for ambitious researchers, students & faculty members of Swiss Universities and research institutes, is a fast track and hands on entrepreneurship training taught by seasoned entrepreneurs.

Content

One day bootcamp of 12 hours to present and compete for winning venture ideas, to form project teams at the beginning of the training program.

In 10 sessions of training, followed by individual project coaching*, you will learn practical tools to transform a project idea step-by-step into a concrete business concept.

- Introduction and pitch training
- Market analysis & value proposition
- Building a strong team
- Introduction to accounting & finance
- The startup ecosystem
- Protection of IP
- Product market fit
- Financial planning
- Financing
- Presenting business ideas

Learning Outcomes

By the end of the course, the student must be able to:

Apply the gained knowledge to real life business projects and eventually create or work for startups.

Note

The number of participants is limited and your application is subject to a selection process.

Keywords

Entrepreneurship; Startup; Business skills

Learning Prerequisites

^{*} two coaching sessions per team



Required courses

You are inspired to embrace the exhilarating career of CREATING or WORKING FOR a start-up. You are interested in working on your own business project or in joining another project team during the course period.

Assessment methods

Project Report and oral presentation

Resources

Websites

• https://www.science2market.ch