

MGT-642(b) **Innosuisse Business Concept (SPRING)**

Various lecturers

Cursus	Sem.	Type
EDOC General and external courses		Opt.

Language of teaching	English
Credits	4
Session	
Exam	Project report
Workload	120h
<b>Hours</b>	<b>65</b>
Lecture	45
Practical work	20
<b>Number of positions</b>	

**Remark**

Next courses and Registration: <https://www.science2market.ch/training>. Application through link mandatory.

**Summary**

The Innosuisse Business Concept program, designed for ambitious researchers, students & faculty members of Swiss Universities and research institutes, is a fast track and hands on entrepreneurship training taught by seasoned entrepreneurs.

**Content**

One day bootcamp of 12 hours to present and compete for winning venture ideas, to form project teams at the beginning of the training program.

In 10 sessions of training, followed by individual project coaching\*, you will learn practical tools to transform a project idea step-by-step into a concrete business concept.

- Introduction and pitch training
- Market analysis & value proposition
- Building a strong team
- Introduction to accounting & finance
- The startup ecosystem
- Protection of IP
- Product market fit
- Financial planning
- Financing
- Presenting business ideas

\* two coaching sessions per team

**Learning Outcomes**

*By the end of the course, the student must be able to:*

Apply the gained knowledge to real life business projects and eventually create or work for startups.

**Keywords**

Entrepreneurship; Startup; Business skills

**Learning Prerequisites****Required courses**

You are inspired to embrace the exhilarating career of CREATING or WORKING FOR a start-up. You are interested in working on your own business project or in joining another project team during the course period.

### **Assessment methods**

Project Report and oral presentation

### **Resources**

#### **Websites**

- <https://www.science2market.ch>